



Office of
Small Business Programs (OSBP)
where small business makes a **big** difference



NASA Center Overview

May 8, 2018



Top 5 NAICS Codes at Ames Research Center

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
541715/54172	Research And Development In The Physical, Engineering, And Life Sciences (Except Nanotechnology And Biotechnology)	\$301,245,664
561210	Facilities Support Services	\$97,790,077
236220	Commercial And Institutional Building Construction	\$47,119,250
541512	Computer Systems Design Services	\$43,057,485
541519	Other Computer Related Services	\$37,267,168

Ames Research Center at-a-Glance

ARC Small Business Office increase and maximize opportunities for small businesses, to be successful at Ames by:

- ❖ Conducting one-on-one counseling sessions, at the request of small businesses, to guide them on how to best to pursue federal opportunities and address specific questions and challenges they may have regarding how they can do business with NASA.
- ❖ Explaining and demonstrating how to conduct market research based on each companies service or product by using tools such as the NASA Vendor Database, FedBizOpps and Federal Procurement Data System-Next Generation ([FPDS-NG](#))
- ❖ Collaborating with Federal and State Small Business Specialists, local organizations, PTACs and SBA Offices within the Bay Area to assist Small Business with doing Business with the Federal Government in the Bay Area.
- ❖ Ames Research Center has a Doing Business with NASA Ames page which includes information for Ames Contractor Council, Partnerships office, SBIR, Small Business Office and Procurement Office <https://www.nasa.gov/centers/ames/business/index.html> to assist companies in knowing what we do at the Center.
- ❖ Attending Local outreach events some targeted to specific socioeconomic groups, which helps small businesses navigate the federal procurement process. (i.e. matchmaking, industry days, seminars, workshops, etc.)
- ❖ Conducting (joint) counseling meetings on an as needed basis with Industry meet with Prime Contractors' small business technical advisor small business technical coordinators, and the SBA's Procurement Center Representative via skype and in person.

Ames Research Center at-a-Glance

- ❖ **Small Spacecraft Systems Virtual Institute (S3VI)** –
Advance the field of small spacecraft systems
- ❖ **Air Traffic Management:** *Transforming the way we fly*
- ❖ **Astrobiology and Life Science:** *Understanding life on Earth - and in space*

NASA Core Competencies Link:

<https://www.nasa.gov/centers/ames/cct/core/index.html>

Top 5 NAICS Codes at Armstrong Flight Research Center

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
541712	R&D In The Physical, Engineering, And Life Sciences - Aircraft, Aircraft Engine And Engine Parts	\$43,732,969
488190	Other Support Activities For Air Transportation	\$20,213,800
336412	Aircraft Engine and Engine Parts Manufacturing	\$14,277,366
541330	Engineering Services	\$13,028,692
541513	Computer Facilities Management Services	\$7,711,220

Armstrong Flight Research Center at-a-Glance

- ❖ Major Focus at AFRC
 - ❖ Aeronautics Flight Research
 - ❖ Airborne Science Research
- ❖ Unique Facts
 - ❖ Remote location in Southern California on Edwards AFB
 - ❖ Two locations: Edwards AFB, CA and Palmdale, CA
 - ❖ Local Outreach Event: Antelope Valley Board of Trade Business Opportunities Conference – February, Antelope Valley Fair Grounds, Lancaster, CA
 - ❖ Support DoD Western Regional Small Business Council members outreach events i.e., Navy Gold Coast Small Business Conference
- ❖ Center Joint Counseling
 - ❖ Call the AFRC Small Business Office to schedule appointment
- ❖ SBS interacts with businesses
 - ❖ Small Business Outreach Events
 - ❖ E-mail: afrc-small-business-office@mail.nasa.gov
 - ❖ Center Industry Day
 - ❖ One-on-one counseling

Doing Business with NASA Tip

- ❖ Preparation
 - ❖ Focus
 - ❖ Know Customer Do Homework
 - ❖ Solutions
- ❖ People – People Do Business With People
- ❖ Patience – Long Term Relations
- ❖ Persistence – But Don't Be A Pest
- ❖ Performance – Exceed Customer Expectations

Top 5 NAICS Codes at Glenn Research Center

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
514712	Research And Development In The Physical, Engineering , And Life Sciences	\$49,505,769.34
561210	Facilities Support Services	\$8,680,104.14
236220	Commercial And Institutional Building Construction	\$6,159,274.90
542611	Administrative Management And General Management Consulting Services	\$4,886,504.75
541690	Other Scientific And Technical Consulting Services	\$4,815,096.43

Glenn Research Center at-a-Glance

❖ Major Focus at GRC

❖ Solar Electric Propulsion

- ❖ GRC leads this project and is preparing a system level flight demonstration to launch later this decade

❖ Testing Aircraft Engines in an Ice Crystal Environment

- ❖ GRC is taking the lead in aircraft icing research

❖ Unique Fact

- ❖ Participate in local outreach events hosted by the Small Business Administration and Procurement Technical Centers
- ❖ Participate in webinars providing information to small businesses
- ❖ Host educational seminars on how to do business with Glenn Research Center

❖ Meetings can be scheduled with the SBS at any time

❖ Interactions with Small Business are via:

- ❖ Outreach Events
- ❖ E-mail
- ❖ Telephone
- ❖ One-on-One meetings

Doing Business with NASA Tip

- ❖ Small businesses are encouraged to respond to Sources Sought Notices. Purpose is to determine the appropriate level of competition and/or small business subcontracting goals.
- ❖ Sources Sought Notice is an excellent source of Market Research
- ❖ NASA reviews capability statements and other sources of market research to determine small business set-asides.
- ❖ Draft Statement of Work or a description of requirements will be included in the Sources Sought Notice Types of small business set-asides.
 - ❖ Small Disadvantaged Small Business (SDSB)
 - ❖ 8(a) Business Development Program
 - ❖ Woman-Owned Small Business (WOSB)
 - ❖ Economically Disadvantaged Woman-Owned Small Business (ED-WOSB)
 - ❖ Service-Disabled Veteran-Owned Small Business (SD-VOSB)
 - ❖ Historically Underutilized Business Zone (HUBZone)

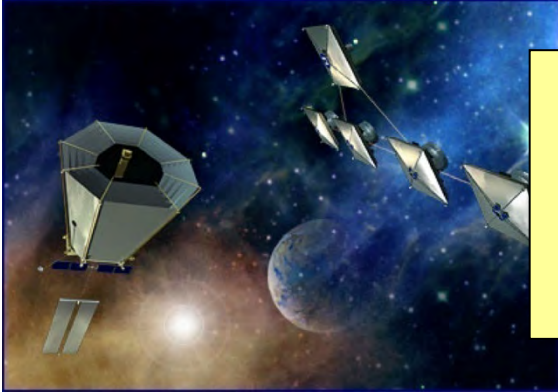
Top 5 NAICS Codes at Headquarters

NAICS Code	Description	Dollar's Obligated in Last Fiscal Year
541712	Research And Development In The Physical, Engineering, And Life Sciences	\$251M
541611	Administrative Management And General Management Consulting Services	\$250 M
541512	Computer Systems Design Services	\$28M
561110	Office Administrative Services	\$241M
541612	Human Resources Consulting Services	\$249M

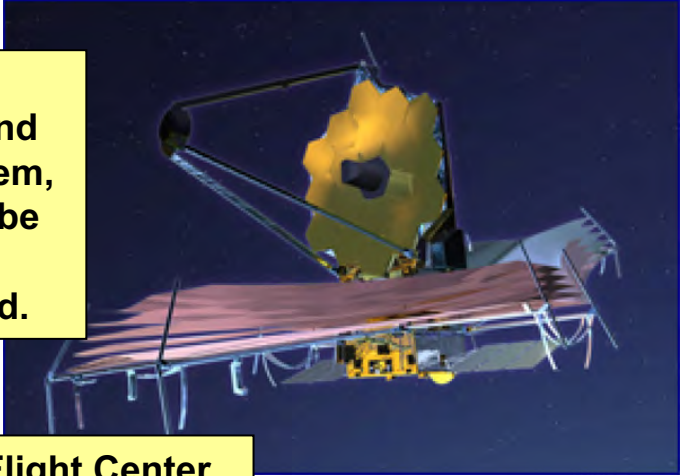
Top 5 NAICS Codes at Goddard Space Flight Center

NAICS Code	Description	Dollar's Spent in Last Fiscal Year
541710/541712	Research And Development In The Physical, Engineering, And Life Sciences	\$3.6B
336414	Guided Missile And Space Vehicle Manufacturing	\$3.5B
541330	Engineering Services	\$3.6B
334511	Search, Detection, Navigation, Guidance, Aeronautical, And Nautical System And Instrument Manufacturing	\$3.4B
517919	All Other Telecommunications	\$426M


The Goddard Mission



More than 50 Goddard spacecraft explore Earth and soar through the solar system, collecting observations to be parsed and studied by scientists around the world.



The mission of the Goddard Space Flight Center is to expand knowledge of the Earth and its environment, the solar system and the universe through observations from space.



To assure that our nation maintains leadership in this endeavor, we are committed to excellence in scientific investigation, in the development and operation of space systems and in the advancement of essential technologies.

Goddard Space Flight Center at-a-Glance

❖ Major Focus at GSFC:

- ❖ James Webb Space Telescope (JWST): The James Webb Space Telescope will offer unprecedented resolution and sensitivity from the long-wavelength (orange to red) visible light through the [mid-infrared](#)
- ❖ Commercial Lunar Payload Services (CLPS): The purpose of this contract is to acquire end-to-end commercial payload services between the Earth and the lunar surface for NASA Headquarters' Science, Human Exploration and Operations, and Space Technology Mission Directorates.
- ❖ WFIRST Wide Field Opto-Mechanical Assembly (WOMA): This contract is for the design, analysis, development, fabrication, integration, testing, and evaluation of the Wide Field Opto-Mechanical Assembly.
- ❖ Space Exploration Network Services Evolution (SENSE): This procurement is primarily centered around customer support and delivery of space network and near earth network communications services as well as the operation, maintenance, and sustaining engineering of the systems providing service

❖ Key Local Outreach Events:

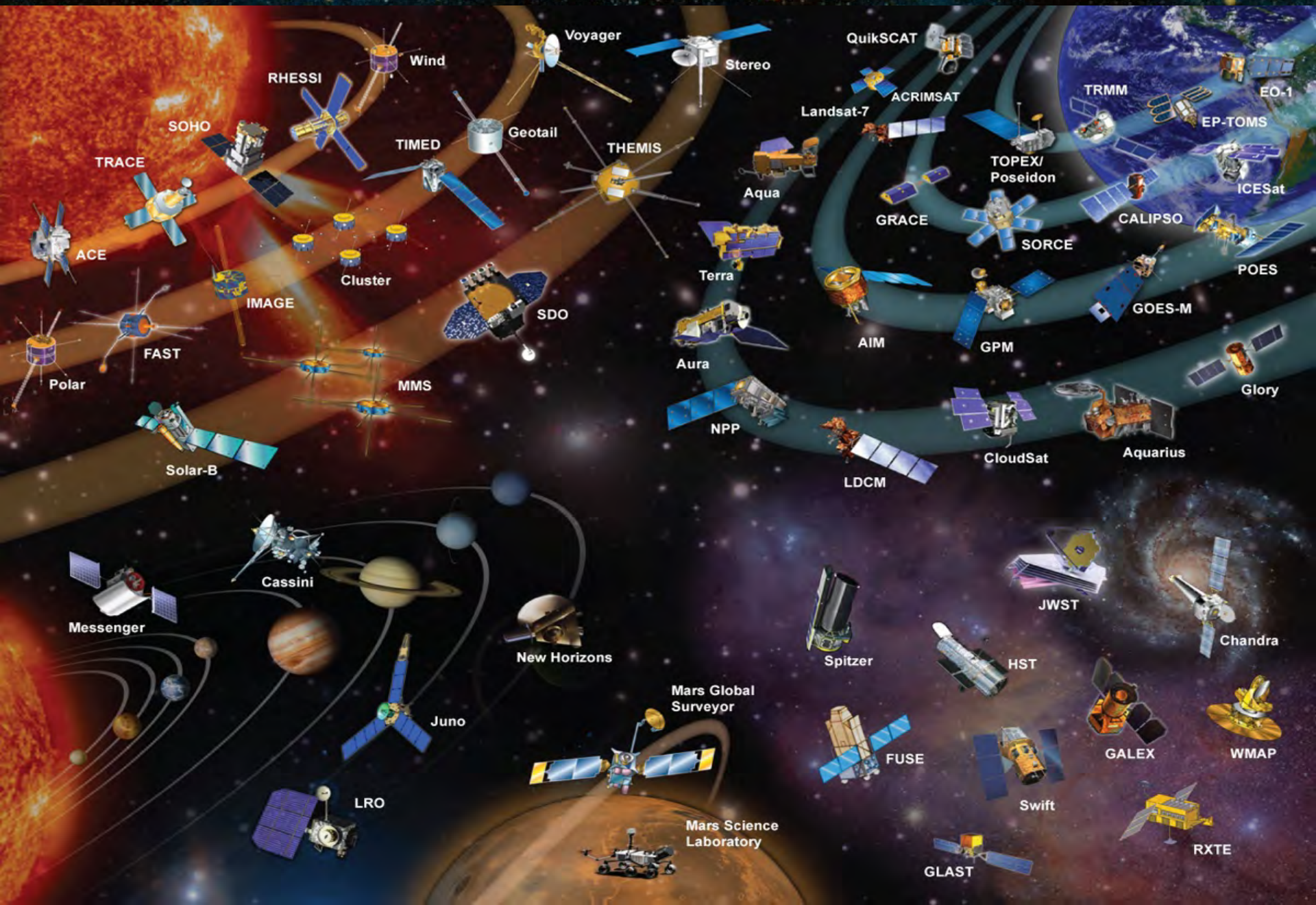
- ❖ National Small Business Federal Contracting Summit Spring (Northern Virginia)
- ❖ 28th Annual Government Procurement Conference (Washington, D.C.)
- ❖ Conference Society of American Military Engineers (Maryland)

❖ Upcoming Permanent Joint Counseling Site: GSFC will be offering set counseling days at the Visitors Center

❖ SBS Interaction With Vendors:

- ❖ Formal counseling with vendors and technical advisor
- ❖ Informational vendor meetings via phone and in person
- ❖ Attendance at numerous outreach events
- ❖ Email and social media

GSFC's Diverse Mission Portfolio



Doing Business with NASA Tip

❖ Identify Current NASA Procurement Opportunities:

Identify current procurement opportunities in your product or service area by checking the Federal Business Opportunities Web site (<https://www.fbo.gov>), which can assist you in identifying NASA requirements and send you e-mail notifications of released requirements.

The screenshot shows the Federal Business Opportunities (FBO) website. The header features the "FEDBIZOPPS.GOV" logo and navigation tabs for Home, Getting Started, General Info, Opportunities, Agencies, and Privacy. A search bar indicates over 33,500 active federal opportunities. Below the search bar are filters for Posted Date (Last 90 Days), Set-Aside Code (Any), Place of Performance (Any State or Territory), Type (Any), Keyword / Solicitation #, and Agency. A "Search" button is present. A sidebar on the right includes sections for RECOVERY (with buttons for "SEARCH RECOVERY OPPORTUNITIES" and "SEARCH RECOVERY AWARDS"), FBO RECOVERY REPORTS (with links for "Click here for Opportunities" and "Click here for Awards"), SMALL BUSINESS EVENTS (with a "SEARCH SMALL BUSINESS EVENTS" button), and VENDOR COLLABORATION (with a "VENDOR COLLABORATION" button). The main content area contains two notices: one about the SBA's updated NAICS codes effective October 1, 2017, and another warning about SAM.gov registration being free and cautioning against fraudulent offers.

★ FEDBIZOPPS.GOV Federal Business Opportunities

Home Getting Started General Info Opportunities Agencies Privacy

Search more than **33,500*** active federal opportunities.

Posted Date: Set-Aside Code:

Place of Performance: Type:

Keyword / Solicitation #: Agency:

Additional criteria and multiple selections are available on the [advanced search form](#).
* Notices posted within the last 90 days.

ATTENTION: The U.S. Small Business Administration (SBA) updated its Table of Small Business Size Standards adopting the Office of Management and Budget's 2017 revision of the North American Industry Classification System (NAICS) effective October 1, 2017. The revised NAICS Codes and their corresponding size standards are available for use in FBO. The updated table of size standards is available on SBA's website at www.sba.gov/size.

SAM.gov REGISTRATION IS FREE: There is NO FEE to register, or maintain your registration, in the System for Award Management (SAM.gov). If you receive an email from a company claiming to represent SAM.gov, be cautious. If you get an e-mail from a company offering to help you register in SAM.gov asking you to contact them and pay them money, be cautious. These messages are not from the Federal Government. It is FREE TO REGISTER in SAM.gov for any entity.

RECOVERY
Locate actions funded by the American Recovery and Reinvestment Act.

FBO RECOVERY REPORTS
• [Click here for Opportunities](#)
• [Click here for Awards](#)
Learn more [about FBO recovery reports](#).

SMALL BUSINESS EVENTS
Learn more about the Small Business Central Event Listing or [search now](#) for events.

VENDOR COLLABORATION
FBO now contains the Vendor Collaboration Central Event Listing.
[Learn more](#) or [search](#).

Top 5 NAICS Codes at Jet Propulsion Laboratory

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
541512	Desktop And Institutional Computing Environment (DICE)	\$45M
541712	Temporary Technical And Professional Support (TTAPS)	\$37M
561210	Facility Services	\$23M
541513	Data Systems Implementation Operations (DSIO)	\$22M
561612	Protective Services	\$10M

Jet Propulsion Laboratory at-a-Glance

- ❖ JPL is a leader in space exploration. On May 5, 2018 JPL's Insight Program was the first planetary mission to lift off from the west coast.
- ❖ The JPL Small Business Programs Office (SBPO) seeks small businesses to support our missions and projects like Motiv Space Systems and Malin Space Systems who are providing robotics and camera equipment for Mars 2020
- ❖ SBPO helps small businesses:
 - ❖ with counseling sessions that can be scheduled any day of the week
 - ❖ with meeting directly with key stakeholders of projects and missions
 - ❖ with the promotion of the Mentor Protégé Program
 - ❖ with an active Contractor Council that includes both large and small businesses

Jet Propulsion Laboratory at-a-Glance

- ❖ The SBPO supports many national events each year such as;
 - ❖ National 8(a) conference
 - ❖ National HUBZone conference
 - ❖ Keeping the Promise – U.S. Veterans Business Alliance
- ❖ The SBPO supports many local events each year such as;
 - ❖ SBA-Southern California Small Business Conference
 - ❖ Aerodef Manufacturing Conference
 - ❖ Space Tech Expo
 - ❖ Navy Gold Coast
- ❖ The SBPO hosts events at JPL such as;
 - ❖ Small Business Industry Awards
 - ❖ Small Business Supplier Fair
 - ❖ HBCU/MI Outreach Initiative

Top 5 NAICS Codes at Johnson Space Center

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
541710	Research And Development In The Physical, Engineering, And Life Sciences	\$999,238,433.45
481212	Nonscheduled Chartered Freight Air Transportation	\$957,066,335.33
541712	Research And Development In The Physical, Engineering, And Life Sciences (Except Biotechnology)	\$646,201,231.39
336414	Guided Missile And Space Vehicle Manufacturing	\$508,830,642.70
541330	Engineering Services	\$78,721,480.20

Johnson Space Center at-a-Glance

- ❖ Major Focus at JSC
 - ❖ Orion
 - ❖ ISS
 - ❖ Commercial Crew

- ❖ Unique Fact
 - ❖ JSC 2.08
 - ❖ JSC Light Manufacturing Industry Day II
 - ❖ HBCU Contracts “Breaking the Mold”
 - ❖ JSC HBCU Council Initiative
 - ❖ SB Virtual Reality Live Tech Demo Event

- ❖ Include Center Joint Counseling meeting schedule
 - ❖ October 3, 2017
 - ❖ November 7, 2017
 - ❖ December 5, 2017
 - ❖ February 6, 2018
 - ❖ March 6, 2017
 - ❖ April 10, 2018

- ❖ Provide various ways SBS interacts with businesses
 - ❖ Weekly JSC Counseling/Meetings
 - ❖ Present at location/HMSDC Outreach
 - ❖ Monthly LB Prime Roundtable
 - ❖ Small Business Council

Doing Business with NASA Tip

- ❖ Familiarize Yourself with NASA Contracting Procedures
- ❖ Be familiar with the Federal Acquisition Regulations
 - ❖ (FAR) (<https://www.acquisition.gov>) and
 - ❖ the NASA Federal Acquisition Regulation Supplement (<http://www.hq.nasa.gov/office/procurement/regs/nfstoc.htm>).

Top 5 NAICS Codes at Kennedy Space Center

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
336414	Guided Missile And Space Vehicle Manufacturing	\$1,467,560,900
541330	Engineering Services	\$216,779,191
541712	Research And Development In The Physical, Engineering, And Life Sciences	\$133,920,628
561210	Facilities Support Services	\$112,659,049
236210	Industrial Building Construction	\$95,027,504

Kennedy Space Center at-a-Glance

- ❖ Kennedy Space Center's Small Business Program hosts Outreach events throughout the fiscal year
 - ❖ Prime Time, a new event held quarterly, provides matchmaking opportunities between KSC Primes and small businesses. Small businesses may attend as often as they would like and may request to meet with specific KSC Primes. The next KSC Prime Time is scheduled for July 17, 2018.
 - ❖ KSC Industry Day held annually. This year's event, May 29, 2018, will focus on Construction Procurements at KSC and feature Multiple Award Construction Contract II (MACC II) Contract holders.
 - ❖ NASA Business Opportunities Expo held annually hosts approximately 200 exhibitors and 1700 attendees. The event is free to exhibitors and attendees. This 's event will be held on Tuesday, October 23, 2018.
- ❖ Joint Counseling Sessions are held on Tuesdays and Thursdays by appointment.
- ❖ KSC's Small Business Specialist attends multiple events throughout, hosts events and is available to provide counseling upon request.

Kennedy Space Center at-a-Glance

- ❖ Kennedy Space Center is the world's preeminent launch complex for Government and commercial space access, enabling the world to explore and work in space. A few of KSC's larger programs are:
 - ❖ NASA's Commercial Crew (CC) Program is a partnership to develop and fly human space transportation systems.
 - ❖ Ground Systems Development and Operations (GSDO) Program is to process and launch the next-generation vehicles and spacecraft designed to achieve NASA's goals for space exploration.
 - ❖ NASA's Launch Services Program (LSP) is responsible for launching unmanned rockets, delivering spacecraft that observe the Earth, visit other planets and explore the universe - from weather satellites to telescopes to Mars rovers and more.

Doing Business with NASA TIPS

Investigate Federal Supply Schedule (FSS) Contracts

- ❖ Contact the U.S. General Services Administration (GSA) <http://www.gsa.gov/portal/category/100611> for information on how to obtain a Federal Supply Schedule contract.
- ❖ Many NASA purchases are, in fact, orders on FSS contracts.

Top 5 NAICS Codes at Langley Research Center

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
541712	Research And Development In Physical, Engineering, And Life Sciences (Except Biotechnology)	\$234.3M
561210	Facilities Support Services	\$67M
541512	Computer Systems Design Services	\$27.8M
541611	Administrative Management And General Management Consulting Services	\$22.7M
541330	Engineering Services	\$8.9M

Langley Research Center at-a-Glance

- ❖ Major Focus at LaRC
 - ❖ Aeronautics – Innovative Advancements
 - ❖ Aerodynamic & Hypersonic Testing
 - ❖ Advanced Composites
 - ❖ Earth Science – Understanding our Home Planet
 - ❖ Flight Missions
 - ❖ Suborbital Missions
 - ❖ Space Exploration – Deep Space Transportation
 - ❖ Space Launch Systems
 - ❖ Launch Abort Systems
 - ❖ Entry, Descent, and Landing

Langley Research Center at-a-Glance

❖ The “Mother” Center

- ❖ Agency’s original field Center established in 1917
- ❖ International reputation for finding practical solutions to urgent aeronautical problems
- ❖ Setting for the movie “Hidden Figures”
 - ❖ Story of Langley Mathematician Katherine Johnson

❖ LaRC SBS interacts with businesses through:

- ❖ Individual Appointments
- ❖ Langley Contractor’s Steering Council
- ❖ Local and National Outreach Events

Doing Business with NASA Tip

❖ Seek Additional Assistance as Needed

❖ Marketing, financial, and contracting training and counseling from:

- ❖ Procurement Technical Assistance Centers (PTACs) (<https://www.sba.gov/tools/local-assistance/>)
- ❖ SBA's Procurement Center Representatives (PCRs) (<http://www.sba.gov/content/procurement-center-representatives>)
- ❖ SBA Business Development Centers (<https://www.sba.gov/tools/local-assistance/sbdc>).
- ❖ Get free and confidential mentoring by former CEOs through SCORE (<http://www.score.org>).

Top 5 NAICS Codes at Marshall Space Flight Center

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
336415	Guided Missile And Space Vehicle Propulsion Units And Propulsion Unit Parts Manufacturing	\$1,131M
541715	Research And Development In The Physical, Engineering, And Life Sciences	\$654M
541330	Engineering Services	\$239M
561220	Facility Support Services	\$51M
541513	Computer Facilities Management Services	\$30M

Marshall Space Flight Center at-a-Glance



\$2.7 billion
budget in fiscal year 2018



6th largest
employer in the Huntsville -
Madison county area



> 5,500
employees at Marshall
(2,300 civil service employees
in fiscal year 2017)



4.5 million
square feet of space occupied
in Huntsville



MAF
2.2M square feet of
manufacturing space at
Michoud Assembly Facility in
New Orleans

- Marshall is an engine of opportunity for its community and beyond.

Marshall Space Flight Center at-a-Glance

- ❖ Major Programs at MSFC:
 - ❖ Space Launch System (SLS) Stages, Booster, RS25 and RL10 Engines, Interim Cryogenic Propulsion Stage, and Launch Vehicle Stage Adapter Contracts
 - ❖ Chandra Science Center
- ❖ Making the Connection:
 - ❖ SLS Industry Day at the Jackson Center in Huntsville, AL on May 22
 - ❖ Doing Business With NASA at the Jackson Center in Huntsville, AL on May 23
 - ❖ Northeast Tennessee Business Forum at Roane State Community College in Huntsville, TN on June 19
 - ❖ Charleston Business Forum (location TBD) in Charleston, SC on August 29
 - ❖ 4th Annual HBCU and MSI Partnerships Meeting (location TBD) in Huntsville, AL on September 19
 - ❖ 26th Marshall Small Business Alliance Meeting at the Davidson Center in Huntsville, AL on September 20
- ❖ Quarterly joint counseling sessions featuring service providers and machine shops
- ❖ Other ways to connect is through in-house visits and telecoms

Doing Business with NASA Tip: Exploring Subcontracting Opportunities

- ❖ NASA large business prime contractors subcontracted approximately \$2.8 billion to small business in FY17
- ❖ Obtain information on subcontracting opportunities through the SBA's SUB-Net (<http://web.sba.gov/subnet/>).
- ❖ Obtain a copy of the MSFC Small Business Marketing Guide to learn more about how to market to a prime contractor found at https://ec.msfc.nasa.gov/doing_business/
- ❖ Building relationships with NASA large business prime contractors is key!

Top 5 NAICS Codes at NASA Shared Service Center

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
541512	Computer System Design Services	\$316.0M
541715	Research and Development in the Physical Engineering and Life Sciences, (except Biotechnology)	\$195.2M
541519	Other Computer Related Services	\$54.9M

NASA Shared Services Center at-a-Glance

- ❖ Unique Fact:
 - ❖ NSSC is an independent agency wide resource center that provides IT services, financial management services, procurement, human resources, and business related services for all NASA centers to provide cost savings for NASA
- ❖ Interact with businesses:
 - ❖ Outreach events from Chamber of Commerce, SBA, PTAC, and SBDC
 - ❖ Joint Counseling Session on a quarterly basis
- ❖ Major Focus at NSSC:
 - ❖ Process all center Simplified Acquisitions Threshold Purchases (purchases over \$25K and less than \$250K)
 - ❖ Process all center SBIT/STTR
 - ❖ Establishes BPAs for all center Software Agreements thru Enterprise License Management Team (ELMT)

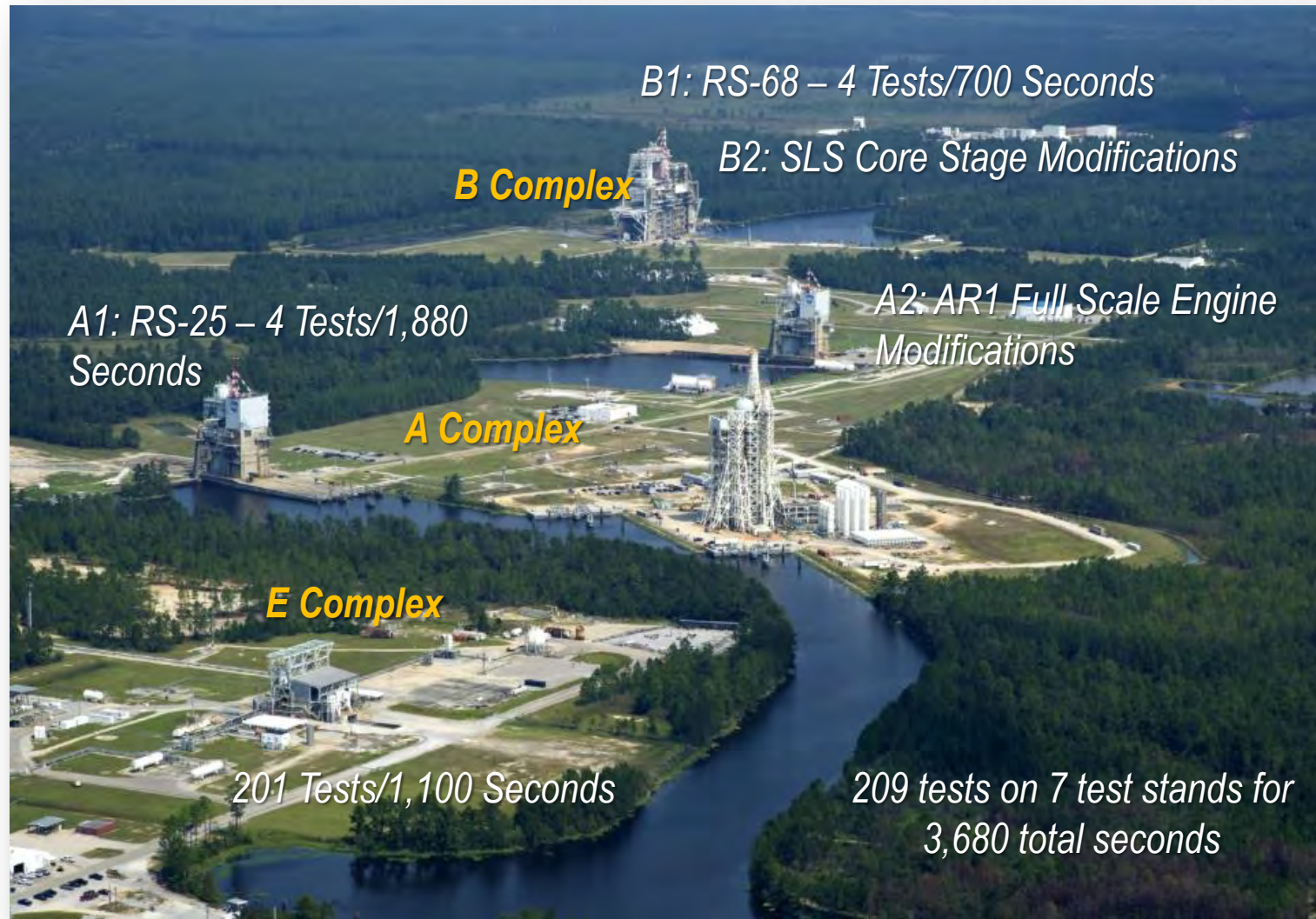
Top 5 NAICS Codes at Stennis Space Center

NAICS Code	Description	Dollars Obligated in Last Fiscal Year
561210	Facilities Support Services	\$171,993,468 SB(\$0.00) Reimb(\$88,293,320)
236210	Industrial Building Construction	\$29,042,781 SB(\$28,261,018)
541512	Computer Systems Design Services	\$7,733,624 SB(\$6,636,552) Reimb(\$1,097,184)
541380	Testing Laboratories	\$7,716,012 SB(\$7,716,012)
325120	Industrial Gas Manufacturing	\$6,102,898 SB(0.00)

Stennis Space Center at-a-Glance

- ❖ Very active in our main line of business – testing rocket engines
7 of the 9 test stands are currently being used for engine testing. The test stands at SSC are very versatile, having been used for more than one program and more than one engine.
 - Test stand index
 - A-1 – RS-25 testing
 - A-2 – Available for new work (Modifications for AR-1 engine testing to begin next year)
 - A-3 – Maintaining current state until test objective identified
 - B-1 – RS-68 testing
 - *B-2 – Activation for SLS Core Stage testing (Core Stage Installation to begin late 2018); Planning for SLS Enhanced Upper Stage (EUS) Testing
 - E-1 – AR-1 subscale and full scale component testing; Raptor Component testing; and Advanced Hydrocarbon Boost Testing
 - *E-2 – Prepping for EUS Steam Generator testing
 - E-3 – AEON-1 Engine testing and EUS subscale diffuser testing; prepping for RECS testing
 - E-4 – Working CSLA with Relativity Space
- ❖ Current major focus generating construction procurements

Stennis Space Center at-a-Glance



Stennis Space Center at-a-Glance

B Stand Refurbishment for SLS Stage Testing



RS-25 Engine Test on A1 Test Stand - January 8, 2015



Stennis Space Center at-a-Glance

- ❖ NASA is seeking to identify a non-federal private or public partner to lead a multiphase development and long term operation of technology corridor called Enterprise Park at Stennis Space Center (SSC).
- ❖ Small Business Showcase, for 38 vendors to display their capabilities in our local Atrium for all local SSC tents. Quarterly
- ❖ SSC Small Business Council, Quarterly the next meeting will be July 24th

Doing Business with NASA Tip

Market Your Firm Well

- ❖ NASA has ten centers across the United States that you can researched requirements.
- ❖ Identify opportunities available either as a prime contractor or as a subcontractor.
- ❖ Present your capabilities directly to the NASA Centers that buy your products or services. Ensure to include how you can provide a cost-effective, quality solution to their requirements.
- ❖ Familiarized yourself with NASA procurement regulations and strategies
- ❖ Utilized the NASA Vendor Database

NASA Small and Large Business Center Industry Councils

NASA Small and Large Business Center Industry Councils

National Aeronautics and Space Administration



AMES RESEARCH CENTER (ARC)

AMES CONTRACTOR COUNCIL

Small and Large Businesses

Members: Current Prime Contractors and Subcontractors at ARC
Meeting: Monthly (1st Wednesday, 11 a.m.–12 p.m.)
Contact: Kimberly Salazar
 kimberly.salazar@nasa.gov
 650-604-5353

ARMSTRONG FLIGHT RESEARCH CENTER (AFRC)

ARMSTRONG CONTRACTOR COUNCIL

Small and Large Businesses

Members: All Armstrong Contractors (Any contract employee can attend.)
Meeting: Monthly (Last Thursday)
Contact: Diana Hinton
 diana.c.hinton@nasa.gov
 661-276-7598

GLENN RESEARCH CENTER (GRC)

GLENN CONTRACTOR MANAGEMENT COMMITTEE

Small and Large Businesses

Members: Current Contract Holders
Meeting: Quarterly
Contact: Maria Wendling
 maria.m.wendling@nasa.gov
 216-433-3158
 Eunice J. Adams-Slipp
 eunice.j.adams-slipp@nasa.gov
 216-433-6644

GODDARD SPACE FLIGHT CENTER (GSFC)

GODDARD SMALL BUSINESS COUNCIL

Small Businesses Only

Members: Small Businesses Prime Contractors or Subcontractors
Meeting: Quarterly Meetings (Newly established council. Anticipated meeting schedule.)
Contact: Mauricio Peredo
 mauricio.peredo@saahq.com
 301-867-2010

JOHNSON SPACE CENTER (JSC)

JOHNSON SPACE CENTER SMALL BUSINESS COUNCIL

Small Businesses Only

Members: Small Business interested in doing business at JSC
Meeting: Monthly (Last Friday, 9:00 a.m.–11:00 a.m.)
Contact: Denise Navarro
 dnavarro@logical-2.com
 281-990-8560

JOHNSON SPACE CENTER (JSC)

JOHNSON SPACE CENTER PRIME CONTRACTOR'S ROUND-TABLE AND JOINT COUNCIL

Large Businesses Only

Members: Current Prime Contractors
Meeting: Monthly (1st Tuesday, 1 p.m.–5 p.m.)
Contact: Toni Hall
 toni.b.hall@boeing.com
 832-205-2919

KENNEDY SPACE CENTER (KSC)

KENNEDY SPACE CENTER PRIME BOARD WORKING COMMITTEE

Small and Large Businesses

Members: Current Contract Holders
Meeting: Monthly (2nd Tuesday)
Contact: Joyce C. McDowell
 joyce.c.mcdowell@nasa.gov
 321-867-3437

LANGLEY RESEARCH CENTER (LARC)

LANGLEY CONTRACTOR STEERING COUNCIL

Small and Large Businesses

Members: Current Contractors (Contractors interested in doing business may attend upon request.)
Meeting: Monthly (3rd Thursday)
Contact: Jeff Manning
 jeff.manning@dstnet.com
 757-864-2110
 Susan McClain
 susan.e.mcclain@nasa.gov
 757-864-8687

MARSHALL SPACE FLIGHT CENTER (MSFC)

MARSHALL PRIME CONTRACTORS SUPPLIER COUNCIL (MPCSC)

Large Businesses Only

Members: Application for Membership Required
Meeting: Bimonthly
Contact: Brad Bruce
 bradley.p.bruce@boeing.com
 256-772-5901

MARSHALL SPACE FLIGHT CENTER (MSFC)

SMALL BUSINESS EXECUTIVE LEADERSHIP TEAM (SBELT)

Small Businesses Only

Members: Current Prime Contractors, plus Construction and SBRVSTTR Program Members
Meeting: Bimonthly (Typically Tuesdays/Thursdays)
Contact: David Diaddario
 david.diaddario@radiancetechn.com
 256-325-7859

NASA SHARED SERVICES CENTER (NSSC)

NASA SHARED SERVICES CENTER SMALL BUSINESS COUNCIL

Small and Large Businesses

Members: Current Contract Holders (Open to contractors interested in doing business with NASA upon request.)
Meeting: Planned Quarterly
Contact: Troy Miller
 troy.e.miller@nasa.gov
 228-813-6568

STENNIS SPACE CENTER (SSC)

STENNIS SPACE CENTER SMALL BUSINESS COUNCIL

Small and Large Businesses

Members: Current Contract Holders (Open to contractors interested in doing business with NASA upon request.)
Meeting: Planned Quarterly
Contact: Kay S. Doane
 kay.s.doane@nasa.gov
 228-688-1720

For additional information, please contact the NASA Office of Small Business Programs at 202-358-2088 or SmallBusiness@nasa.gov.

NASA Center Locations



NASA Small and Large Business Center Industry Councils are independent entities.